e-PROCUREMENT

Empower Your Supply Chain With
ELCOM's Tailored e-Procurement Solutions,
to Better Suit Your Business Needs

eLCOM
TRUSTED TECHNOLOGY, TAILORED SOLUTIONS

ELCOM
e-PROCUREMENT

At ELCOM, we provide e-Procurement solutions that optimise and energise your organisation by simplifying and digitalising your Supply Chain processes. We save you time and money, with limited change and no hassle.

Our tailored solutions provide you with easy-to-use tools that guarantee better financial control and greater transparency of spend, in everything from local SMEs to the most complex global organisations. It's straightforward, paper-free and adapted to your specific business needs.

With ELCOM's e-Procurement solutions, you will be able to:

- Streamline and digitalise your procurement and your accounts payable processes
- Publish and manage supplier content
- Connect to buyers / suppliers
- Analyse spend and procurement processes
- Optimise Purchase-to-Pay (P2P) to achieve your business goals
- Access real time data delivery
- Increase control and transparency of spend
- Achieve payment targets

- Ease & optimise your supply chain process
- Enhance trading relationships
- Increase user adoption
- Support and energise your local economies
- Reduce inefficiencies associated with paper processing of purchase requisitions
- Reduce carbon footprint
- Optimise Return On Investment (ROI)
- Guarantee higher user compliance

HERE'S HOW IT WORKS

Simplifying, Digitalising, Optimising

At ELCOM, we focus our know-how and energy into developing best-in-class technology that drastically simplifies, digitalises and optimises your Supply Chain processes, making your organisation more profitable and sustainable.

1   **Data Mining & Business Needs Analysis**
We analyse your business needs to help you understand the problems that you want to resolve, and match the benefits /solution to the identified problems, including case support.

2   **Solution Inception & Design**
We help define your business outcomes, rather then detailed technical requirements, then design the most appropriate solution.

3   **Seamless Implementation**
We seamlessly implement the solution into your operational processes, making it easier for buyers and supplier to connect, providing better spend control, faster payment cycles and lower transaction cost.

elcom

ELCOM's cloud-based e-Procurement solutions cover the full source-to-pay cycle. This means we help you achieve full Business Process Automation, resulting in better financial control. With ELCOM, you have access to a plethora of procurement solution features, including:

e-Invoicing: Automated Electronic Invoicing Solution

Fast, simple, safe

Our automated electronic invoice processing solutions help you gain full visibility and control of your payment process. We enable you to receive e-invoices from anywhere in the world, all while maintaining & securing compliance with regional and industry standards and regulations. The process is simple, straightforward and 100% secured, with specially developed PLUG-IN technology that means no changes on your side.

eP2P: Purchase to Pay Process

Seamless spend control

Our e-P2P is a fully integrated and comprehensive P2P solution that will allow you to publish and manage supplier catalogues, search for goods and services. It also allows you to configure your own business and approval rules to ensure purchases are properly authorised before they take place, create requisitions and purchase orders, connect suppliers, and receive and match receipts invoices. Full system reporting that enables analysis of spend and system usage ensures you know who's buying what, from whom, achieved seamlessly.

e-Marketplace: Comprehensive Catalogue Interaction Solution

One-stop shopping for greater trading facility

Our e-Marketplace is part of a comprehensive catalogue management solution that includes hosted catalogues and punch-out to supplier e-commerce websites. By bringing together suppliers under a single catalogue you avoid buying from multiple suppliers through multiple websites, paper catalogues, emails and phone ordering. This helps you achieve the best value for goods while also significantly reducing your transaction costs. Moreover, ELCOM e-Marketplace is capable of being integrated with all leading ERP and finance systems that support requisitioning via one simple 'punch-in connection'.

CCM: Catalogue Content Management

A single point of reference

Our CCM ensures a single point of reference for all supplier and in-house catalogues. We provide you with a comprehensive set of tools to easily manage the said catalogues and ensure that, in accessing authorised supplier website and external marketplaces, you find only the most relevant content to your demands. With our CCM solution, buyers manage a central repository of catalogues while suppliers manage their own catalogues. ELCOM's supplier enablement services then ensure that buyers have full control over the suppliers, products and pricing available to their network users. Catalogue data can be searched via our e-P2P or e-Marketplace or passed to any ERP or Catalogue Search solution.

e-Sourcing & e-Contract: Tailor-Made Procurement Packages

Greater flexibility to meet specific needs

Our tender solution allows EU-compliant tender management from creation of notice to award. Our e-Sourcing is committed to helping organisations make efficiency savings to improve their procurement processes. This offers you the flexibility to create a procurement package specific to your organisation. You can choose from a range of services, including:

- Buyer Portal – Branded EU-compliant buyer profile that promotes procurement-related information with automated publication of all contract notices and awards. This includes an alert system set up for your supplier base.

- Tender Manager – An easy-to-use, secure EU-compliant tender management tool covering all stages of the tendering process, from notice creation to award of contract, including EOIs, RFIs, PQQs, secure exchange of ITT documents and evaluation.

- Supplier Manager – A ready-made supplier community that engages, identifies, assesses and qualifies suppliers through online supply chain management activities.

- Contract Register – A central repository for managing and monitoring performance, key activities, reporting of contracts, call-off from framework agreements and spend analysis.

- Contract Change Control – Value-tracking of all contracts within an organisation's Contract Register. This helps buyers comply with PCR 2015 'Life-Cycle Costing' by giving them full control over the cost and time implications of their contracts.

- Quick Call – An addition to the web-based, modular e-Sourcing service and provides additional functionality within the Contract Manager module. Buyers can easily issue a Quick Call from an existing framework or request a quote from selected suppliers in a Contract List.

- Workspace Manager – Bringing specific projects and collaborations together to more easily manage collaborative procurement.

- e-Auctions – A reverse auction tool compliant with EU Regulations that can be used as a stand-alone service or as an extension of your tender exercise.

THE BENEFITS FOR BUYERS:

- Quick to implement and start generating savings
- Enables better supplier and contract management
- Improved MI allowing better supplier management
- Reduction in invoice and payment queries
- More effective financial controls and compliance
- Automation of routine tasks and streamline key processes
- Reduce the cost of tendering

THE BENEFITS FOR SUPPLIERS:

- Automation of key task, bid notifications, receipts orders
- Improved cash flow / faster payment
- Time and cost savings in processing orders
- Reduced transactions costs and cycle times
- Hold less stock due to better planning and demand cycles
- Improved MI
- Promotes your company